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**MITSUBISHI CATERPILLAR FORKLIFT AMERICA INC.
ANNOUNCES REPRESENTATION CHANGES
FOR CAT[®] LIFT TRUCKS, MITSUBISHI FORKLIFT TRUCKS AND
JUNGHEINRICH[®] MATERIAL HANDLING EQUIPMENT
IN NORTH AND SOUTH CAROLINA**

HOUSTON (February 3, 2012) – Mitsubishi Caterpillar Forklift America Inc. (MCFA) announced today that it has appointed G&W Equipment, Inc. to represent its three flagship brands (Cat[®] lift trucks, Mitsubishi forklift trucks and Jungheinrich[®] warehouse products) in the western portion of North Carolina and South Carolina.

G&W Equipment, Inc. was founded in 1963 and has been under current ownership of the Mike Sabbagh family since 1988. They have been a Mitsubishi forklift truck dealer in this same territory since 1997, with facilities in Charlotte and Greensboro, North Carolina, and Greenville and Columbia, South Carolina.

“G&W Equipment has been a longstanding and reliable partner to MCFA for more than a decade,” said Kent Eudy, vice president for sales and marketing at MCFA. “Their experience with our Mitsubishi forklift truck brand of products allows for a seamless transition over to representation of Cat lift trucks and Jungheinrich brands.”

MCFA has awarded G&W Equipment their prestigious “Five Star Customer Service” award on numerous occasions. G&W is also a perennial “Dealer of Excellence”, having achieved ‘Dealer of the Year’ status multiple times in the past 15 years of service.

“Loyal users of Cat lift trucks and Jungheinrich forklifts can rest assured that the G&W team is well prepared to carry on the longstanding tradition of excellence and dependability they have come to expect from our products,” said Eudy.

G&W Equipment, Inc. will immediately assume representation responsibilities for all MCFA brands in the western portion of North Carolina and South Carolina, while Gregory Poole Equipment Company continues their tradition of excellent representation for the brands in the eastern portion of North Carolina, South Carolina and Virginia.

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About Mitsubishi Caterpillar Forklift America Inc. (MCFA)*Manufacturer of Industry-Leading Material Handling Equipment*

Mitsubishi Caterpillar Forklift America Inc. (MCFA) is a leading manufacturer of forklifts in the United States, Mexico, Canada and Latin America. Based in Houston, Texas, the company distributes three distinct brands – Mitsubishi forklift trucks, Cat[®] lift trucks and Jungheinrich[®] warehouse products. MCFA features the industry's most extensive dealer network in North, Central and South America. The company provides customers with quality lift truck products that range from warehousing to industrial applications and are backed by industry-leading customer service. For more information about MCFA or any of the brands it manufactures and distributes, visit www.mcfa.com, www.cat-lift.com, www.jungheinrich-lift.com or www.mit-lift.com.

About G&W Equipment, Inc.

Based in Charlotte, NC, G&W Equipment Inc. was founded in 1963 and has been under current ownership of the Mike Sabbagh family since 1988. In addition to representing MCFA brands of material handling equipment, G&W specializes in aftermarket replacement parts support and service for all makes and models of forklifts. With their experienced and well trained service technician team, G&W places particular emphasis on highly sophisticated systems installations and maintenance. For more information, visit their website at: www.gwequip.com.



G&W Equipment, Inc. announces addition of Caterpillar and Jungheinrich Material Handling Equipment

Charlotte, NC (February 6, 2012) – G&W Equipment, Inc. announced today that Mitsubishi Caterpillar Forklift America (MCFA) has appointed them to represent their three brands (Cat Lift Trucks, Mitsubishi Forklift Trucks and Jungheinrich Material Handling Equipment) in the Western portions of North Carolina and South Carolina. G&W Equipment has been a Mitsubishi Forklift Dealer in this same territory since 1997.

“G&W is thrilled to add these two premium lines to our offering. We’re confident that the addition of Cat Lift Trucks and Jungheinrich Material Handling Equipment will allow us to offer customers the most dependable and complete line of material handling equipment in the industry,” said Michael Sabbagh, President, G&W Equipment. “Our dedicated staff of service and parts personnel will continue to deliver exceptional service our customers have come to expect”

G&W Equipment is well positioned to immediately assist all current Cat and Jungheinrich lift trucks owners. “This will be a seamless transition for our business. Our technicians, parts personnel, technical communicators and sales staff are already well versed with MCFA,” explained Michael Sabbagh. “We have local service technicians on the road equipped with parts and training to perform factory authorized service and warranty work on any Cat, Mitsubishi or Jungheinrich lift truck.”

About Mitsubishi Caterpillar Forklift America Inc. (MCFA)

Headquartered in Houston, TX, MCFA manufactures and distributes a full range of material handling equipment under the Cat Lift Truck brand, the Mitsubishi Forklift Truck brand and the Jungheinrich brand names. A joint venture operation established in 1992 between Mitsubishi Heavy Industries of Sagamiara, Japan and Caterpillar Inc. of Peoria, IL, MCFA employs nearly 1000 workers in the U.S., dedicated to building the highest quality material handling equipment in the industry. For more information, visit their website at: www.mcfa.com.

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